Sika is a specialty chemicals company with a leading position in the development and production of systems and products for bonding, sealing, damping, reinforcing and protecting in the building sector and automotive industry.

Sika has subsidiaries in more than 100 countries around the world and manufactures in over 200 factories. Our more than 18,000 employees generate annual sales of CHF 6.24 billion.

### **SIKA AT A GLANCE**

18,000+	TEAM MEMBERS
100+	COUNTRIES
200+	FACTORIES WORLDWIDE
9	NEW FACTORIES IN 2017
74	NEW PATENTS IN 2017
7	ACQUISITIONS IN 2017
6.24 BN	NET SALES IN 2017





#### WE ARE THERE

Our products might not always be visible but the results they achieve are clear to see. From completely new urban districts like the "Hudson Yards" in New York all the way across the globe to the Waterview Connection Tunnel in New Zealand – Sika is making its mark on the world.



# BUILD

#### **OUR STRATEGY**

We work with a four year strategy to increase our market penetration through the development of innovative new products, acquisitions of complementary businesses and accelerated growth in emerging markets. This, coupled with our Sika values, will help us to achieve a steady annual growth and increased sales in new areas.



**PAUL SCHULER**, CEO SIKA

"With its Strategy 2020, Sika will continue its dynamic growth trajectory and invest selectively in the establishment of new factories and national subsidiaries. Thanks to its comprehensive worldwide network, Sika is ideally positioned to benefit from construction-sector life cycles both in emerging and mature markets. Our innovative strength and our employees' know-how guarantee the long-term success of our business."



#### MORE THAN 100 YEARS OF EXPERTISE

Our reputation for quality and reliability is virtually unmatched, and is illustrated through a comprehensive portfolio of problem solving products that have been employed for many years in a diverse range of applications. Whether we are waterproofing your basement or your roof, sealing your skyscraper or your car, or working with you on your house or your multi-storey building, you will see why we are renowned for Building Trust.

# COURAGE

### 900+

EMPLOYEES ARE DEDICATED TO RESEARCH AND DEVELOPMENT

Sika's success and reputation is based on our long-lasting tradition of innovation. Accordingly, the core of our business is the innovation management and the focus on developing high-quality products and the best solutions for customers. We have institutionalized a Product Creation Process with a strong focus on consistently developing new products, systems, and solutions for all of our markets.

We provide intelligent solutions using the most advanced technologies, service and unique expertise. In fact we are well known for our high quality construction and industry solutions, which always meet the latest independent tests, standards and regulations – giving our customers complete peace of mind and the reassurance of working with a quality manufacturer.



#### **GLOBAL THINKING**

Sika has a worldwide network of 20 Global Technology Centers which take the lead in long-term research programs and the development of new innovative solutions. To meet local markets' specific needs and requirements, new products and systems are also developed across the 18 Regional Technology Centers. This process helps us to facilitate cost-optimization for manufacturing and effective market pricing.



#### INNOVATION LAB

In the development of our products we focus on value-adding solutions like our Sika® ViscoFlow® technology allowing long concrete transportability coupled with short setting times or our SikaPower® adhesives that make 20 million cars per year safer and more stable.



217 NEW PATENTS WERE FILED IN 2015

283 NEW PATENTS REGISTERED SINCE 2015

#### MEETING HIGH EXPECTATIONS

All Sika solutions are designed with our customers' success in mind and we look to build long-lasting and mutually beneficial relationships rather than focus on short-term business. Our aim is to meet all of the challenges our customers face by launching new products in response to tighter regulations for adhesives and sealants, developing new solutions to meet the ever-greater demands in terms of trouble-free application and environmental compatibility in the flooring market, or catering for the requirement for lightweight constructions in the automotive industry.



#### ACCELERATED BUILD-UP OF GROWTH MARKETS

We have increased our investments in emerging markets, accelerating the buildup of our local supply chains. Over the last few years we opened more than 50 new factories in growth markets enabling us to strengthen our local presence and to better serve the local requirements. This continuously improves the close proximity to our customers - which is what distinguishes us in the market. We have a long tradition of entering new markets at an early stage, for example the first subsidiaries in Latin America were founded in the 1930s. This enables us to take part in the development of the market and to build up a solid position. We take a longterm view, placing great value on building long-lasting customer relationships.

MORE THAN

204 FACTORIES WORLDWIDE

#### **EMERGING MARKETS**



#### GLOBAL TECHNOLOGY MEETS LOCAL EXPERTISE

Throughout the world our construction business is local. We build up the technical expertise within our local organizations, training local employees and transferring know-how on a global basis. This means we can guarantee personal local support on all job sites, based on more than 100 years of global experience.



# ROWING WIDE



We pursue a growth strategy with a particular focus on the accelerated expansion in emerging markets. These strongly growing markets are characterized by increasing urbanization and the development of megacities, which in turn leads to a rising demand for high-performance construction products that meet stringent safety, earthquake and fire resistance, and quality requirements. For example innovative waterproofing and roofing solutions, the functional sealing of building envelopes, or specialty high-strength concrete. In other words – just the kind of solutions, products, and technologies we specialize in.

## 100+

COUNTRIES ON ALL CONTINENTS: SIKA'S WORLDWIDE PRESENCE.

#### ACQUISITIONS

Our goal is to foster organic growth which means we aim for growth fueled by innovative drive and entrepreneurial spirit. This organic growth is complemented by carefully targeted acquisitions which strengthen our market access and enhance our core business with related technologies. We pursue this policy as a means of steadily improving our market position and to take an active part in the consolidation of fragmented markets. We always strive to ensure a smooth integration in particular we pay close attention to the local corporate culture and take care to accommodate the needs of our new team members.

#### MORE VALUE, LESS IMPACT

We are committed to pioneering sustainable solutions to address global challenges, and to achieve this safely at the lowest impact on resources. Creating and increasing value while reducing impacts – that is the goal.

Our strategy fully integrates sustainability into all of our business processes, and we strive to create value for our customers and partners along the whole supply chain and throughout the lifespan of our products. The value created far outweighs the impacts associated with production, distribution and use.



# VALUES AND PRINCIPLES

We take a long-term perspective on the development of our business and we act with respect and responsibility towards our customers, our stakeholders, and our employees.

The future success of our company is not only dependent on pursuing the right strategy, but is just as much based on the trust and dedication of all our employees.



#### SIKA PEOPLE

We believe in the competence and the entrepreneurial spirit of our employees. Our team is the biggest asset we have and thanks to the dedicated people we employ we are able to provide high levels of customer and technical service. It is this high quality service alongside our product innovations that makes us Sika.

**STEPHAN ENGELHARDT,** APPLICATION ENGINEER ROOFING

"We consider our customers as team members to reach our common goal – durable, high-quality roofs."



**18,000+** PEOPLE ARE EMPLOYED BY SIKA WORLDWIDE.



#### **BUILDING TRUST**

We believe trust is the foundation of our partnerships and collaborations. For us it is demonstrated in the quality of our work and is the result of our innovative power and perseverance. However it is not a static state, but a continuous process that needs to be actively cultivated. The Sika brand exists because every day we continuously invest in building trust.



# BUILDING TRUST SINCE 1910

SIKA PROVIDES WATERPROOFING SOLUTIONS FOR MORE THAN

## **100 YEARS**

THE FIRST PRODUCT – SIKA®-1 – IS STILL ON THE MARKET EVERY YEAR SIKA SUPPLIES ENOUGH ROOF MEMBRANES TO COVER THE

### WHOLE OF MANHATTAN

MORE THAN

30%

INTERIOR NOISE REDUCTION IN VEHICLES THANKS TO SIKA'S ACOUSTIC SOLUTIONS

SIKA'S CLEANROOM FLOORING SYSTEMS RELEASE

## 1,000 TIMES LESS EMISSIONS

THAN STANDARD LOW VOC SYSTEMS

USING SIKA'S LONG-LASTING WINDOW INSTALLATION SEALANTS, MORE THAN

## **1 MILLION**

WINDOW FRAMES ARE SEALED EACH YEAR HELPING TO SAVE MORE THAN

## 10,000

TANKER LOADS OF HEATING OIL OVER THEIR COMPLETE LIFETIME

#### WITH

## **100 AWARDS**

IN 18 YEARS, SIKA IS THE COMPANY WITH THE MOST CONCRETE REPAIR PROJECTS AWARDED WORLDWIDE THANKS TO SIKA'S RANGE OF WATER REDUCERS OVER

### 25,000 MILLION LITERS OF WATER

ARE SAVED ANNUALLY IN CONCRETE PRODUCTION

IN OVER 80 COUNTRIES, MORE THAN

## 10,000 ROOFING CONTRACTORS

ARE TRAINED AND CERTIFIED BY SIKA

50%

OF ALL CARS PRODUCED WORLDWIDE USE SIKA PRODUCTS



**BUILDING TRUST** 

# WORLDWIDE MARKET PRESENCE

Sika is active in more than 100 countries on all continents. The focus will remain on establishing and expanding a direct presence in growth markets. Sika plans to raise the number of national subsidiaries to 105 by 2020.

Currently we are especially expanding our presence in Africa, where we have opened 5 national subsidiaries and 6 factories since 2015.



**EMEA** 

NORTH AMERICA

LATIN AMERICA

ASIA / PACIFIC

WHEN AN ENTIRE VALLEY CAN RELY ON THE STRENGTH OF THE CONCRETE.

# CONCRETE

Sika develops and markets a complete range of admixtures and additives for use in concrete, cement and mortar production. These products enhance specific properties of the fresh and hardened concrete, such as workability, watertightness, durability, or early and final strength.

The demand for admixtures and additives is currently on the rise, particularly due to the increased performance requirements placed on concrete and mortar, especially in urban areas and for infrastructure construction. Furthermore, the growing use of alternative materials such as manufactured sands, alternative binders and supplementary materials in mortar and concrete, is increasing the need for admixtures.

#### INNOVATIONS

Extended workability, controlled over several hours, is especially important for urban construction sites with congested traffic, or remote areas resulting in long transportation times. At the same time, once the concrete is placed, fast curing is of utmost importance to meet tight construction schedules. **Sika ViscoFlow**<sup>®</sup> is a workability enhancing admixture, based on a new inhouse-developed polymer which significantly prolongs the workability time of the fresh concrete and still ensures equally fast strength development. The workability time can be modified in accordance to job sites requirements.

#### TOP BRANDS IN CONCRETE

Sika® ViscoCrete® Sikament® Sika® Plastiment® Sika® Plastocrete® Sika® Sigunit® SikaGrind® SikaViscoFlow® SikaPaver® SikaRapid® SikaFiber® SikaControl®

#### MAIN APPLICATION AREAS

Ready mix concrete companies Infrastructure projects Precast element manufacturers Dry mortar plants Cement industry Gypsum board production Mining industry

Detailed information and references: www.sika.com/concrete WHEN TUNNELS STAY WATERTIGHT FOR GOOD.

# WATERPROOFING

Sika's system solutions cover the full range of technologies used for below- and aboveground waterproofing: flexible membrane systems, liquid-applied membranes, waterproofing admixtures for mortars, joint sealants, waterproofing mortars, injection grouts and coatings.

Key market segments include basements, underground parking garages, tunnels and all types of water-retaining structures (for example reservoirs, storage basins, and storage tanks). Waterproofing systems are faced with more increasingly stringent requirements regarding sustainability, ease of application, and total cost management. Therefore the selection of appropriate waterproofing systems to suit the needs and requirements of owners as well as the solution of specific project details are key for longlasting and watertight structures.

#### INNOVATIONS

Our most recently launched solutions are the innovative **SikaProof**<sup>®</sup> systems for below ground waterproofing. These fully bonded systems consist of a surface modified, highly flexible polyolefin membrane. Due to the full bond on the hard concrete, the sealant/adhesive of the **SikaProof**<sup>®</sup> system prevents any lateral water underflow between the membrane and the concrete in case of any local damages of the membrane. For leaking structures Sika has developed a flexible cement based injection material called **Sika<sup>®</sup> Injection-701** for stopping of structural leaks. This unique material combines the advantages of cement suspensions and swelling injection materials, allowing applicators to fill and seal durably honeycombs, gaps, voids and cracks in concrete structures.

#### TOP BRANDS IN WATERPROOFING

Sikaplan® SikaProof® Sikalastic® SikaBit® Sikadur-Combiflex® SikaWaterbar® Sika® Injection SikaTop® SikaFuko® SikaSwell®

#### Basements Tunnels Bridges

- Water and wastewater tanks Pits and reservoirs
- Power plant facilities

Detailed information and references: www.sika.com/waterproofing WHEN ROOFING SYSTEMS CREATE NEW WAYS OF LIVING

## ROOFING

Sika provides a full range of roofing systems, incorporating flexible waterproofing sheet membranes or liquid applied membranes, thermal insulation, and various accessories. Throughout a more than 50-year history, Sika roofing solutions have shown most reliable, sustainable, and long-lasting proven performance. Demand in this segment is driven by the need of eco-friendly, energy-efficient solutions, such as green roofs, cool roofs, and solar roofs.

While refurbishment projects continue to gain significance in mature markets, emerging markets are moving towards higher-quality solutions.

#### **INNOVATIONS**

Our premium quality product **Sarnafil® T** has been in the market for more than 25 years. To offer a more cost-competitive product in the lower price segment, a new type of TPO membrane has been launched onto the market: **Sikaplan® TM**.

In refurbishment, speed is very important. **Sikalastic® 851-R** offers a new technology that builds a fast-curing waterproof layer with an even thickness, despite of the substrate's shape.

**Sikalastic® 641** is a new liquid applied membrane with reduced solvents. With less than 50 g VOC/L, it adheres rigidly to new regulations required by some countries. The technology is based on a patented i-Cure<sup>®</sup> hardener and has been developed specifically for use in highly-sensitive areas.

#### TOP BRANDS IN ROOFING

Sarnafil® Sikaplan® Sikalastic® SikaFill® Sarnacol® Sarnatherm® Sarnamatic® Sikatherm®

#### MAIN APPLICATION AREAS

#### Exposed roofs

(mechanically fastened or adhered)

Liquid applied membranes (sprayed or hand-applied)

Gravel ballasted roofs

Utility roof decks

Green roof systems

Cool roofs with highly reflective membranes or coatings

Solar roofs

Special roof design (color, shape, decor)

Detailed information and references: www.sika.com/roofing 

 WHEN FLOORS PERFORM AS

 EFECTIVELY AS THE STAFF.

# FLOORING

Sika's flooring solutions are based on synthetic resin and cementitious systems for industrial and commercial buildings, for example pharmaceutical and food-sector production plants, public buildings such as educational and healthcare facilities, parking decks and private residential properties.

Each market segment is subject to its own particular requirements in terms of mechanical properties, safety regulations (for example slip resistance), antistatic performance, and chemical or fire resistance. Trends in the flooring market are being dictated by the growing significance of safety and environmental regulations as well as customized technical requirements. The high volume of building alteration and conversion projects nowadays has boosted the importance of efficient solutions for the refurbishment of existing flooring systems.

#### INNOVATIONS

The new **Sikafloor® PurCem® Gloss** range of flooring systems provides very tough, easy to apply and easy to clean and maintain flooring solutions. These floors are typically applied in the dry areas of the food & beverage industry, heavy duty production and warehousing areas and technical workshops. **Sikafloor® PurCem® Gloss** offers very high scratch- and chemical resistance. The waterbased hybrid polyurethane-cementitious chemistry is very low in emissions and odor and provides significant sustainability benefits.

#### TOP BRANDS IN FLOORING

Sikafloor® Sikafloor® EpoCem® Sikafloor® PurCem® Sikafloor® MultiDur Sikafloor® MultiFlex Sikafloor® DecoDur Sika® Comfortfloor® Sikalastic® Sikagard® Sika® Permacor® Sika® Unitherm® SikaCor®

#### MAIN APPLICATION AREAS

Production and storage facilities

**Cleanroom floors** 

Floor areas with electrostatic discharge protection

Car park floors

Commercial, institutional and residential floors

Special coatings for walls and ceilings

Fire / corrosion protection for steel structures

Tank linings and water treatment facilities

Detailed information and references: www.sika.com/flooring WHEN JOINTS CAN HANDLE ANY AMOUNT OF WATER.

# SEALING & BONDING

Sika offers a wide range of high-performance and durable sealants, tapes, spray foams and elastic adhesives for the building envelope, for interior finishing and for infrastructure construction. Typical applications include the sealing of movement joints between facade elements to make buildings weatherproof, the bonding of wood floors to reduce noise or the sealing of joints in airport aprons.

The growing demand in this market is fueled by an increasing awareness of the importance of high-performance sealants for the overall durability and energy efficiency of buildings, the increasing volume of high-rise projects and the continued replacement of mechanical fastening systems by adhesives due to better performance.

#### **INNOVATIONS**

Fire protection solutions are gaining importance on a global level due to urbanization, enhanced awareness and new regulations. Sika has launched a new product range of fire rated sealants. In case of fire within buildings smoke and heat will spread through penetrations and joints endangering residents and blocking escape paths. Fire protection solutions from Sika seal penetrations and joints and help retain fire and smoke to where they occur for a certain time, allowing inhabitants to exit the building safely. Sika fire rated products and systems comply with the most relevant standards (EN, ETAG, UL, ASTM) in order to ensure the highest fire resistance.

#### TOP BRANDS IN SEALING & BONDING

Sikaflex® SikaBond® SikaHyflex® Sikasil® Sika MaxTack® Sikacryl® Sika Boom® Sika® MultiSeal

#### MAIN APPLICATION AREAS

Building envelope solutions Civil engineering and floor joints Floor covering solutions Interior finishing Universal bonding WHEN THOUSANDS OF PEOPLE CAN TRUST RELIABLE MAINTENANCE.

## REFURBISHMENT

This segment features concrete protection and repair solutions, for example repair mortars, protective coatings, grouts and structural strengthening systems. It also includes products for interior finishing, such as tile adhesives, tile grouts and interior wall leveling compounds.

Sika provides technologies for the entire life cycle of commercial buildings, residential properties and infrastructure constructions. Especially in developed markets, many structures are decades old and need to be refurbished. The present uptrend in demand is attributable to a rising volume of infrastructure rehabilitation projects in the transport, water management and energy sectors. The global urbanization trend and the increasing need for renovation in developed markets are also fueling demand.

#### INNOVATIONS

The **SikaGrout**°-**3000** series is a new portfolio of cementitious grouts specially developed for the on- and offshore wind energy industry. These high performance mortars are an important part of the wind tower structural design as they can be used to fill voids and transfer extreme loads and forces.

The unique **SikaCeram®-500 Ceralastic** 2-in-1- waterproofing mortar and tile adhesive reduces working time by 30 % and storage space by 45 %. As a 2-in-1 product **SikaCeram®-500 Ceralastic** also eliminates long waiting times between working steps. On horizontal application only one coat is required instead of the traditional three.

#### TOP BRANDS IN REFURBISHMENT

SikaGrout® Sika® FastFix Sikadur® Sika AnchorFix® Sika® CarboDur® SikaWrap® SikaLatex® SikaLatex® Sika Top® Sika MonoTop® Sikagard® Sikagard® SikaCeram® SikaCeram® SikaWall® Sikacrete®

#### MAIN APPLICATION AREAS

Grouting Concrete repair Concrete protection Hydrophobic impregnation Structural bonding Structural strengthening Anchoring Tile adhesives and tile grouts Facade mortars and protection

Interior wall leveling mortars

Detailed information and references: www.sika.com/refurbishment WHEN ADHESIVES MAKE CARS LIGHTER AND SAFER.

## INDUSTRY

The markets served by Sika include automobile and commercial vehicle assembly (structural bonding, direct glazing, acoustic systems, reinforcing systems), automotive aftermarket (auto glass replacement, car body repair), marine vessels, industrial lamination, appliances, renewable energies (solar and wind), and facade engineering (structural glazing, sealing of insulating glass units).

Sika is a technology leader in elastic bonding, structural adhesives, sealants, reinforcing and acoustic applications serving the world's leading manufacturers. Customers rely on Sika solutions to enhance product performance and durability while optimizing manufacturing efficiency. For example, Sika's solutions address key megatrends in vehicle design, leading to lighter, stronger, safer, quieter, and more efficient vehicles, while fast-processing materials and compatibility with automation optimize productivity.

#### INNOVATIONS

Successfully introduced products which enable lightweight construction and enhance the vehicle's crash performance and resistance are **SikaPower®**, an adhesive of high-strength, weight-optimized car bodies, and **SikaReinforcer®-940 / -960** bonded reinforcing elements. For auto glass replacement, the new **SikaTack® ELITE** offers the fastest "safe drive-away time" in the market. **Sikaflex® 268** is a new product used for flush glazing – bonding of glass components without a protruding frame structure – in the rail industry. It allows bonding and backfill sealing with one product and offers the best in class weathering properties.

#### Sikaflex® SikaBaffle® SikaTack® SikaPower® SikaForce® SikaReinforcer® SikaMelt® SikaSeal® SikaDamp® Sikasil®

**SikaBlock®** 

Sika Fast

#### MAIN APPLICATION AREAS

Automotive OEM and OES Automotive aftermarket Commercial vehicle industry Facade and fenestration manufacture Appliances and industrial components Industrial lamination Renewable energy industry Tooling & composites Marine industry

Detailed information and references: www.sika.com/industry

# WE ARE SIKA

**AARKETS** 

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**BUILDING TRUST**